



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION
AMENDMENT # 1
RFP # 317.03-134

November 1, 2005

The subject RFP is hereby amended as follows.

A. The following RFP Schedule of Events updates or confirms scheduled RFP dates.

EVENT	TIME	DATE	UPDATED/ CONFIRMED
1. State Issues RFP		October 21, 2005	CONFIRMED
2. Disability Accommodation Request Deadline		October 28, 2005	CONFIRMED
3. Pre-proposal Conference	10:00 a.m.	November 1, 2005	CONFIRMED
4. Notice of Intent to Propose Deadline		November 7, 2005	CONFIRMED
5. Written Comments Deadline		November 14, 2005	CONFIRMED
6. State Responds to Written Comments		December 2, 2005	CONFIRMED
7. Proposal Deadline	2:00 p.m.	December 16, 2005	CONFIRMED
8. State Completes Technical Proposal Evaluations		January 20, 2006	CONFIRMED
9. Software Demonstrations		January 23 – February 17, 2006	CONFIRMED
10. State Opens Cost Proposals and Calculates Scores	3:00 p.m.	February 22, 2006	CONFIRMED
11. State Issues Evaluation Notice <u>and</u> Opens RFP Files for Public Inspection	9:00 a.m.	February 28, 2006	CONFIRMED
12. Contract Signing		March 10, 2006	CONFIRMED
13. Contract Signature Deadline		March 17, 2006	CONFIRMED
14. Contract Start Date		April 3, 2006	CONFIRMED

B. Delete the final paragraph of RFP Section 1.1.2 in its entirety and insert the following in its place:

The State has established mandatory requirements that must be met by all proposals submitted for evaluation. To qualify to submit a proposal, the Proposer must have completed, as the primary provider of implementation services, a state or local public sector implementation of an

integrated ERP system (including integrated financial management, procurement and human resources / payroll functionality) for an organization with total annual expenditures (including state and federal appropriations) of at least \$12 billion and with at least 25,000 employees. Additionally, the proposed version of the ERP software (including integrated financial management, procurement and human resources / payroll functionality) must be currently in production in a public sector environment. Please refer to RFP Attachment 6.3, Section B.14, for reference information required to substantiate these requirements. These qualifications are mandatory, and proposals that lack these criteria will be disqualified from evaluation. Please refer to RFP Attachment 6.3, Section A, for additional mandatory criteria for this RFP.

C. Delete RFP Section 3.2.4 in its entirety and insert the following in its place:

3.2.4 Each Technical Proposal binder will include a CD containing electronic files of the contents of the Technical Proposal. The electronic files may be submitted in Microsoft Office 97 or higher format (Word, Excel, etc.) or in Adobe Acrobat format (PDF), except for certain schedules noted elsewhere that must be in their native format (Excel, Project, etc.). The following files are expected to be the contents of the Technical Proposal CD:

1. Responses to RFP Attachment 6.3, Technical Proposal, in Word or Acrobat format
2. RFP Attachment 6.4, Technical Proposal Supplement, in Excel format
3. RFP Attachment 6.8, ERP Functional Requirements (2 files), in Excel format
4. RFP Attachment 6.9, ERP General System Requirements, in Excel format
5. RFP Attachment 6.12, Section 6.12.1.3, Project Work Plan, in Project format

In addition to the 16 CDs contained in the 16 submitted Technical Proposal binders, the State requires thirty (30) additional complete copies of the Technical Proposal CD to be included in the sealed Technical Proposal response package. All CDs shall contain the expected contents listed above.

D. In RFP Attachment 6.1, delete *pro forma* contract Section E.6.d.ii in its entirety and insert the following in its place:

- ii. The State shall execute one or more direct licensure agreements with the owner(s) of the software to provide the State with licensure rights to the Proprietary Core System Software.

E. In RFP Attachment 6.3, Section A, delete subsection A.5 in its entirety and insert the following in its place:

A.5 Provide evidence that the proposed version of the ERP Software (including integrated financial management, procurement and human resources / payroll functionality) from the primary software vendor is currently in production in a public sector environment. Please refer to RFP Attachment 6.3, Section B.14, for reference information for budget and employees. As evidence of meeting this requirement, Proposer will complete a table listing all clients of the software vendor that meet the above criteria, with the name of the entity, budget, number of employees, the products implemented, the modules/ functionality within those products that were deployed with their respective production dates. At least one of the sites listed in this section must be one of the references for the Primary Software Vendor in Section B.14.

F. In RFP Attachment 6.3, Section B, delete the second paragraph of subsection B.14 in its entirety and insert the following in its place:

At least one of the references for the Primary Software Vendor and at least one for the Proposer must be for an implementation of an ERP system (including integrated financial management, procurement and human resources / payroll functionality) that is in production for a U.S. state, county or city with total annual expenditures of \$12 billion or more (capital inclusive) and at least 25,000 employees. Note that the references described in the preceding sentence do not have to be for the version of the ERP software that the vendor is proposing. Additionally, the Proposer must have been the primary provider of implementation services for at least one of the references. Furthermore, at least one of the references for the Primary Software Vendor must be from a public sector environment in which the proposed version of the ERP software (including integrated financial management, procurement and human resources / payroll functionality) is currently in production (see RFP Attachment 6.3, section A, subsection A.5). It is

preferred but not required that the other references be for implementations similar in size and scope to the proposed project with the State of Tennessee. All references must be production systems in operation, not implementations that are still in progress.

- G. In RFP Attachment 6.5, Part A, under the section entitled “SOFTWARE AND SERVICES: COST PROPOSAL SCHEDULE,” delete the first paragraph in its entirety and insert the following in its place:**

The costs under the Proposed Cost column below shall indicate the proposed price for providing the software and services for HR/PAYROLL and FINANCIAL/PROCUREMENT/LOGISTICS functional areas of the system, including all services as defined in the RFP Attachment 6.1.a, *Pro Forma* Integrator Contract for the total contract period. Costs in this section shall include the total application acquisition and/or development cost, including all software costs for the duration of the contract, with the sole exception of costs for State-standard software, which shall not be included.

- H. In RFP Attachment 6.5, Part A, under the section entitled “SOFTWARE AND SERVICES: COST PROPOSAL SCHEDULE,” delete the first paragraph in its entirety and insert the following in its place:**

In the HR/Payroll and Financial, Procurement, and Logistics sections of Schedule 1, the Proposer must directly enter the cost amounts for “Software License” and “Ongoing Software Licensure.” For purposes of establishing the annual licensure fees that will be included for the duration of the contract, the vendor should assume a duration as described above in RFP Attachment 6.1, *Pro Forma* Integrator Contract, Section B.1. The other amounts in Schedule 1 will be rolled up from lower-level schedules 2, 3, and 5.

- I. In RFP Attachment 6.11, Section 6.11.6, delete the three (3) bulleted items that follow paragraph 3 in their entirety and insert the following in their place:**

- a. Proposals that include non-State standard product(s), which were submitted to the State as a Written Question and approved, will not be disqualified for proposing the approved non-State standard product(s).
- b. Proposals that include non-State standard product(s), which were submitted to the State as a Written Question and disapproved, will be disqualified for proposing the disapproved non-State standard product(s).
- c. For Proposals that include non-State standard product(s), which were not submitted to the State as a Written Question and approved as an exception, the State expects that the vendor will replace the non-State standard product with an equivalent State standard product, prior to system implementation, with no increase in the proposed cost; if the vendor will not agree to do this, the vendor’s proposal will be disqualified.

- J. In RFP Attachment 6.11, Section 6.11.6.2, delete the first paragraph in its entirety and insert the following in its place:**

For each non-State standard product proposed by the vendor, the exception request described in Section 6.11.6 must include the Supporting Documentation requested in 6.11.6.2.1, 6.11.6.2.2, 6.11.6.2.3, 6.11.6.2.4, and 6.11.6.2.5.

- K. In RFP Attachment 6.11, delete the “Proposed Software/Hardware/Communications Table” in its entirety, and replace it with the table that follows these amendments.**

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Application Architecture							
Application Access	Application Server (Indicate Selection)	Oracle Application Server 10G OR WebSphere Application Server	X				
	Web Browser	Internet Explorer	X				
	Web Server (Indicate Selection)	Oracle Apache OR IBM HTTP Server	X				
Application Change Management	Application Change Management						
Application Development	Automated Testing Tools - Test Management	Compuware	X				
	Automated Testing Tools - Functionality	Compuware	X				
	Automated Testing Tools - Performance	Compuware	X				
	Languages (Indicate Selection)	Java 1.4.2 OR COBOL for z/OS and OS/390	X				
	Tools & Utilities						
	Web Application Development Tools						
	Web Graphical User Interface Development Tools						
Output Management	Output Management						

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Collaboration Architecture							
Collaboration Tools	Desktop Publishing						
	List Management Software						
	Office Automation	Microsoft Office	X				
	Project Management						
	Spreadsheet	Excel	X				
	Word Processing	Word	X				
Directory Services	Directory Services						
Document Lifecycle Management	Automated Data Capture	FileNET Panagon Capture Desktop	X				
	Automated Data Capture	FileNET Panagon Capture Pro	X				
	Automated Data Capture	Verity	X				
	Document Imaging	FileNET Panagon Content Services	X				
	Document Imaging	FileNET Panagon Image Services	X				
	Document Management	FileNET Content Manager	X				
	Document Management	FileNET Image Manager	X				
	Workflow	eProcess Services	X				
	Workflow	Business Process Manager	X				
Electronic Mail	Electronic Mail	GroupWise Client 6.5.1	X				
	Electronic Mail	GroupWise Server 6	X				
	Gateway	GroupWise	X				
	Gateway	SendMail (SMTP)	X				

	List Management Software						
Mobile Devices	Data Synchronization						
	Handheld Devices						
Web Publishing	Web Publishing						

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Data Architecture							
Data Access	Database Middleware						
Data Management	Data Backup/Recovery						
	Data Movement						
	Data Quality						
	Data Translator						
	Extract, Transform, and Load						
	Repository						
Database Storage	Database Change Management						
	Database Management System (Indicate Selection)	Oracle 10g OR DB2 Universal Database for z/OS 7.1 or higher	X				
	Database Monitoring						
Database Structure	Data Modeling/Database Design						

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Information Architecture							
Business Intelligence	Data Analysis						
	Data Mining						
	Information Delivery						
	Query/Reporting						
Geographic Information Systems (GIS)	Data Server	ArcIMS	X				
	Desktop Client	ArcInfo	X				
	Desktop Client	ArcView	X				
	PDA Client						

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Network Architecture							
LAN	File Access and Transfer Service						
	Network Protocols	TCP/IP	X				
WAN	Network Protocols	TCP/IP	X				

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Platform Architecture							
Hardware	Hardware (Indicate Application Server Selection Here)	Sun Microsystems OR IBM zSeries	X				
	Hardware (Indicate Database Server Selection Here)	Sun Microsystems OR IBM zSeries	X				
	Hardware (Indicate Web Server Selection Here)	Sun Microsystems OR IBM zSeries	X				
Host Communications	Host Communications						
Operating Systems	Application/Database Server Operating System (Indicate Application Server Selection Here)	Solaris 9.0 or higher OR z/OS v1.6 or higher OR SUSE Linux Enterprise Server 8 or higher	X				
	Application/Database Server Operating System (Indicate Database Server Selection Here)	Solaris 9.0 or higher OR z/OS v1.6 or higher OR SUSE Linux Enterprise Server 8 or higher	X				
	Application/Database Server Operating System (Indicate Web Server Selection Here)	Solaris 9.0 or higher OR z/OS v1.6 or higher OR SUSE Linux Enterprise Server 8 or higher	X				
	File and Print Services						
	Handheld Devices						

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Security Architecture							
Data Storage Encryption Methods	Encryption Tools						
Data Transmission Encryption Methods	Certificate Authority/ Public Key Infrastructure						
	Encrypted Transport Protocols						
	VPN						
Encryption Standards	Hash Functions						
	Public Key Encryption						
	Symmetric Key Encryption						
Security Services	Anti-Spam						
	Authentication Protocol						
	Certificates						
	Firewall						
	Intrusion Detection						
	System/Data Security						
	Virus Protection	Symantec Antivirus 9 or higher	X				

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Systems Management Architecture							
Backup/Retrieval	Backup/Retrieval						
Help Desk	Problem Control Management						
Monitoring	Performance Tuning						
Online Access	Internet Access						
	TP Monitors						
Software Management	Software Distribution						
Storage	Storage Management						
Training	Computer Based Training						

Architecture Sub-Category	Product Category	Proposed Product	Mandatory	Not Applicable	State Standard	Approved Exception	Containing Diagram Number(s)
Other							
N/A	N/A						
N/A	N/A						